



#### PARTNER INFORMATION

# Grow with international patients — without paying for leads.

ALBMEDICA connects patients from Italy, France and the United Kingdom with verified clinics in Albania. This guide explains how the partnership works, what it costs and how to get started.

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## How the partnership works

### Patients who are ready to travel

Patients across Italy, France and the UK are looking for quality treatment at fair prices, a short flight away. What stops them is trust and language — that is the problem we solve.

### Your clinic, in their language

We present your clinic, doctors and prices in Italian, French and English, so patients understand exactly what you offer.

### You only pay for results

No setup fee and no cost per lead. You pay a commission only when a patient has actually been treated.

#### Treatments patients look for

Dental care and implants

Hair restoration

Aesthetic and plastic surgery

Eye care

Check-ups and diagnostics

### — HOW IT WORKS

#### 1 Apply online

Tell us about your clinic in about 10 minutes.

#### 2 Verification

We check your documents and see the clinic, by visit or video. We aim to finish within 5 business days.

#### 3 Sign and go live

Sign the partner agreement and the data protection agreement. We publish your profile in IT, FR and EN.

#### 4 Inquiries and quotes

Patients choose your clinic and send questions, photos and X-rays. You reply and quote from the dashboard.

#### 5 Treatment

The patient travels and is treated. Within 14 days, you and the patient confirm the treatment.

#### 6 Monthly statement

Once a month you receive one statement for confirmed treatments, payable within 15 days.

### — YOUR CLINIC DASHBOARD

#### Inquiry inbox

Every inquiry with the patient's files, language and travel dates.

#### Quote builder

Clear quotes in minutes, with reusable templates.

#### Booking tracker

See every patient's status and what needs your action.

#### Profile and prices

Update doctors, photos and prices whenever you need.

#### Analytics

Profile views, inquiries, conversion and response time.

#### Statements

Every commission line, clearly explained.

## Pricing, plans and the agreement

### COMMISSION

# 10%

of the treatment amount — only when treatment has taken place

- 5% on the part above €5,000 per booking
- Travel, hotel and transfers are never included
- No setup fee · no cost per lead · no minimum

### Examples

| Treatment          | Patient pays | Commission  |
|--------------------|--------------|-------------|
| Dental implant     | €700         | <b>€70</b>  |
| Hair transplant    | €2,000       | <b>€200</b> |
| Full-arch implants | €8,000       | <b>€650</b> |

*Example amounts, for illustration only.*

### — PLANS

|                                 | Basic<br>€0 | Premium<br>€149/month<br>or €1,490 / year | Featured<br>€299/month<br>or €2,990 / year |
|---------------------------------|-------------|-------------------------------------------|--------------------------------------------|
| Verified listing and badge      | ✓           | ✓                                         | ✓                                          |
| Photos                          | 6           | Up to 50                                  | Up to 50                                   |
| Video and doctor profiles       | —           | ✓                                         | ✓                                          |
| Profile translations            | Automatic   | Human-reviewed                            | Human-reviewed                             |
| Quote templates                 | —           | ✓                                         | ✓                                          |
| Review requests after treatment | —           | ✓                                         | ✓                                          |
| Analytics                       | Basic       | Full                                      | Full + benchmark                           |
| Staff accounts                  | 1           | 3                                         | Whole team                                 |
| Top placement in your specialty | —           | —                                         | ✓ (max 3)                                  |
| Support                         | Email       | Priority                                  | Account manager                            |

**Founding partner offer** — Premium free for 6 months, then your price locked for 12 months. Limited places.

### — THE AGREEMENT IN BRIEF

#### Fair confirmation

Commission is due only on treatment both you and the patient confirm.

#### Simple billing

One monthly statement, payable within 15 days by bank transfer.

#### Leads are never sold

An inquiry always goes to the clinic the patient chose — no plan changes that.

#### Mutual trust

Patients we introduce stay booked through ALBMEDICA for 24 months.

#### No lock-in

Either side can end the partnership with 30 days' notice.

#### Patient data protected

A data protection agreement is signed before you go live.



## Verification, standards and getting started

### WHAT WE CHECK BEFORE YOU GO LIVE

- ✓ Business registration (QKB / NIPT)
- ✓ Healthcare licence for each treatment
- ✓ Every listed doctor's professional licence
- ✓ Professional liability insurance
- ✓ Clinic visit or video walkthrough
- ✓ A clear, published price list

The "Verified" badge shows patients we have checked your documents.  
After every treatment, we ask the patient for a review.

### FREQUENTLY ASKED QUESTIONS

#### Does it cost anything to join?

No. The Basic plan is free. You pay commission only on treatment that has taken place.

#### What if the patient doesn't come?

No treatment, no commission.

#### Can we leave?

Yes, at any time with 30 days' notice. There is no exit fee.

### WHAT WE ASK OF OUR PARTNERS

#### 1 business day

to reply to a new inquiry

#### 30 days

minimum validity of a quote

#### 14 days

to confirm each treatment

#### Honest prices

what you publish is what you charge

### PREPARE THESE DOCUMENTS

- ☐ QKB extract with NIPT
- ☐ Healthcare licence(s)
- ☐ List of doctors with licence numbers
- ☐ Liability insurance certificate
- ☐ Logo, photos and price list
- ☐ Contact for invoices

#### What if the treatment changes after the examination?

Commission is calculated on what the patient actually pays. Explain any change to the patient in writing before treating.

#### How do we pay?

By bank transfer, within 15 days of the monthly statement.

**Ready to become a partner?**

Apply online or ask us for a demo of the clinic dashboard.

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[albmedica.com/clinics](https://albmedica.com/clinics)